

2026

# Salary projection survey.

Compensation insights and trends for 2026.

By TELUS Health | September 2025



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## Overview of TELUS Health 2026 Salary Projection Survey.

The results presented in this report are based on the summary analysis of responses collected between June and August 2025 to the 43rd edition of the TELUS Health Salary Projection Survey. Reported information reflects a diverse group of organizations covering a broad cross-section of industries and sizes representing 377 employers across Canada.

This comprehensive report provides data on average salary budget increase percentages for 2025, along with projected increases for 2026.

The 2026 Salary Projection Survey report contains the following information:

- Segmented data (by province and industry) and detailed analysis by the TELUS Health Compensation Consulting team
- Trending data from a consistent database of 377 participants, many of which participate annually in our Canadian Salary Survey
- Survey data includes actual 2025 and projected 2026 base salary increases and salary range structure adjustments.
   Market perspectives present data inclusive of salary freezes ("with zeros") and exclusive ("without zeros")
- Summary results are for non-unionized employees
- Reporting also includes additional industry trends covering top HR priorities, use of artificial intelligence and responses to economic conditions





#### Survey highlights

We are pleased to present our 43<sup>rd</sup> edition of the Salary Projection Survey including 377 organizations across Canada from various industries and sizes. For 2025, our data collection revealed on average, across all non-unionized employee levels, an annual base salary increase of 3.35% excluding salary freezes, and 3.15% including salary freezes. The slight difference between the two numbers shows that few organizations froze their salaries. In fact, only 5.6% of organizations made the decision to freeze salaries.

Looking ahead to 2026, even fewer organizations (0.8%) plan to freeze their salaries with 14.1% remaining undecided. In terms of anticipated increases for 2026, our analysis reveals that the overall average base salary increase will be 3.11% excluding salary freezes and 3.07% including salary freezes. These figures are lower than what has been observed in the previous year, suggesting that the pressures of economic conditions have increased for employers.

Manitoba (3.43%), New Brunswick (3.25%) and Quebec (3.21%) are the three provinces where we find the highest average base salary increases planned for 2026, excluding freezes. By industry, the highest projected average salary increases for 2026 in Canada, excluding freezes, are expected to be in High Technology (3.64%), Oil & Gas (3.58%) and Life Sciences (3.39%).

3.35%

base salary increase in 2025

377

participants

3.11%

base salary increase in 2026

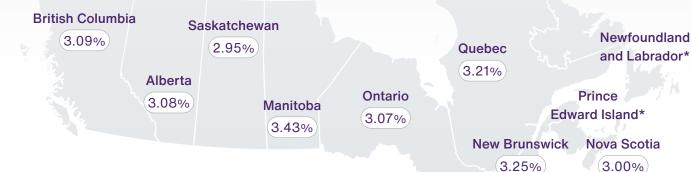


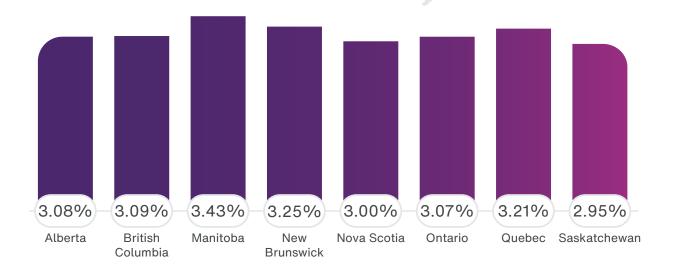
#### Looking ahead

2026 projected base salary increases are lower than what we have seen in past years. National average: 3.11%, excluding zeros.

3.11%
Canadian average
excluding salary freezes.

Northern Canada\*





<sup>\*</sup> Insufficient data to report.



#### Year over year market movements.

#### Average base salary increases.

7-year actual National average base salary increases – excluding salary freezes/including salary freezes.



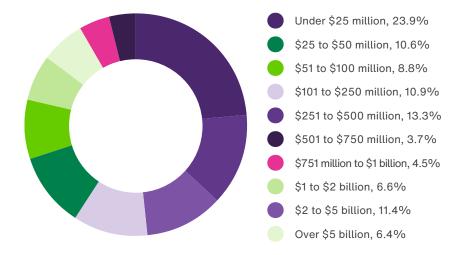
Actual salary freezes					⊢ Projected –		
36.0%	12.0%	5.7%	4.4%	6.6%	5.6%	0.8%	
2020	2021	2022	2023	2024	2025	2026	

#### Participant profile



# Revenue / annual operating budget.

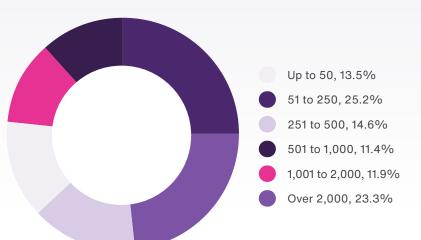
To the right is a breakdown of the 377 survey participants based on the reported revenue / annual operating budget in Canada:

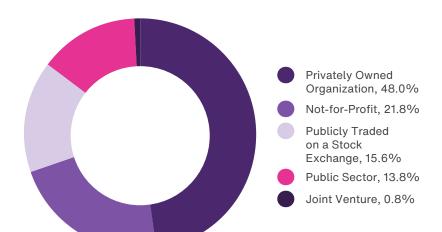




## Number of full-time equivalents (FTE's).

To the right is a breakdown of the 377 survey participants based on the number of full-time equivalents (FTE's):





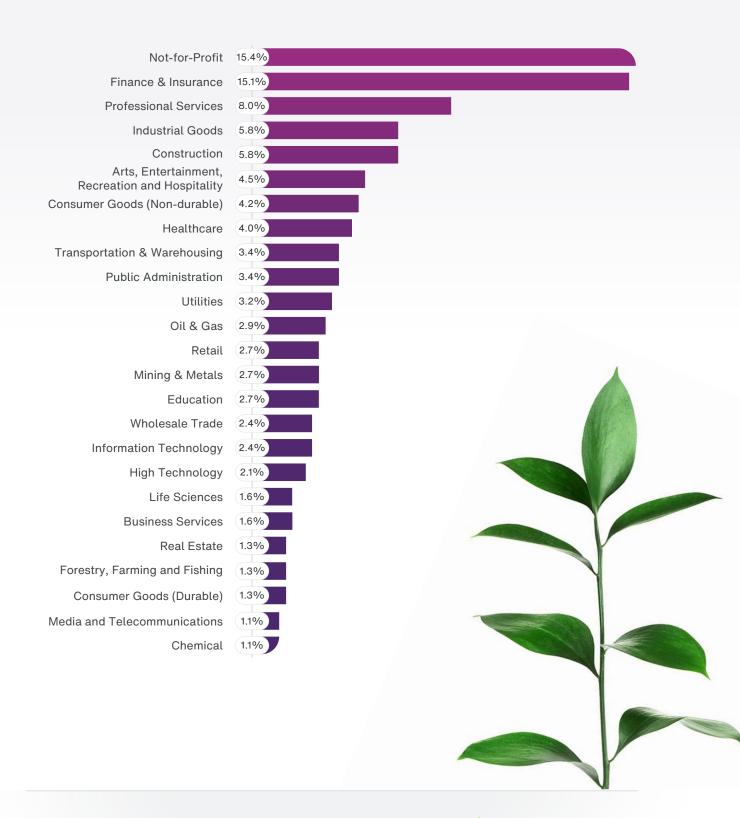
#### Ownership type

To the left is a breakdown of the 377 survey participants based on the organization ownership type:



#### **Organization industry**

Below is a breakdown of the 377 survey participants based on industry:



#### Base salary increases.

### 2025 actual and 2026 projections by region.

Based on available data, provincial data shows the 2025 average base salary increase varies from 2.77% to 3.95% including salary freezes and from 2.88% to 3.95% excluding salary freezes.

The 2026 projected average base salary increase varies from 2.95% to 3.43% for both including salary freezes and excluding salary freezes.

2025 Salary freezes:

5.6%

2026 Projected salary freezes:

0.8%

	2025 – Ad salary incr	ctual base eases (%)	2026 – Projected base salary increases (%)		
Province	Including salary freezes	Excluding salary freezes	Including salary freezes	Excluding salary freezes	
Alberta	2.77	3.25	3.02	3.08	
British Columbia	3.33	3.61	3.01	3.09	
Manitoba	3.95	3.95	3.43	3.43	
<b>New Brunswick</b>	2.88	2.88	3.25	3.25	
Newfoundland and Labrador	3.17	3.17	*	*	
Nova Scotia	3.40	3.40	3.00	3.00	
Ontario	3.10	3.25	3.04	3.07	
Quebec	3.29	3.29	3.21	3.21	
Saskatchewan	3.70	3.70	2.95	2.95	
National weighted average	3.15	3.35	3.07	3.11	



<sup>\*</sup> Insufficient data to report.

#### 2025 actual and 2026 projections by industry.

Industry data shows the 2025 average base salary increases vary from 1.67% to 3.76% (including salary freezes) and from 2.58% to 4.28% (excluding salary freezes). The 2026 projected average base salary increases vary from 2.60% to 3.64% for both including salary freezes and excluding salary freezes.

	2025 – Ao salary incr	ctual base eases (%)	2026 - Projected base salary increases (%)	
Industry	Including salary freezes	Excluding salary freezes	Including salary freezes	Excluding salary freezes
Arts, Ent., Recreation, Hospitality	2.63	3.28	3.05	3.05
<b>Business Services</b>	2.58	2.58	2.60	2.60
Chemical	3.38	3.38	3.19	3.19
Construction	3.20	3.37	3.03	3.21
Consumer Goods (Durable)	2.50	3.13	3.00	3.00
Consumer Goods (Non-durable)	3.06	3.06	2.79	2.79
Education	2.72	2.72	2.93	2.93
Finance & Insurance	3.50	3.50	3.15	3.15
Forestry, Farming and Fishing	2.72	3.40	2.92	2.92
Healthcare	3.28	3.28	2.73	2.73
High Technology	2.97	3.47	3.64	3.64
Industrial Goods	3.26	3.26	3.16	3.16
Information Technology	2.74	2.74	3.25	3.25
Life Sciences	3.49	3.49	3.39	3.39
Media and Telecommunications	3.15	3.15	2.70	2.70
Mining & Metals	3.76	3.76	2.96	2.96
Not-for-Profit	3.29	3.35	3.12	3.20
Oil & Gas	1.67	3.68	3.07	3.58
Professional Services	3.70	3.96	3.09	3.09
<b>Public Administration</b>	2.47	3.09	3.17	3.17
Real Estate	3.42	4.28	3.25	3.25
Retail	2.52	2.80	2.90	2.90
Transportation & Warehousing	3.05	3.05	3.12	3.12
Utilities	3.11	3.39	2.92	2.92
Wholesale Trade	3.20	3.20	3.13	3.13
National weighted average	3.15	3.35	3.07	3.11

## Salary range structure adjustments.

#### 2025 actual and 2026 projections by region.

Based on available data, provincial data shows the 2025 actual average salary range structure adjustments vary from 1.55% to 2.87% (including salary range freezes) and from 2.10% to 3.23% (excluding salary range freezes).

The 2026 projected average salary range structure adjustments vary from 2.08% to 3.06% (including salary range freezes) and from 2.17% to 3.06% (excluding salary range freezes). For 2026, 21.7% of the organizations do not yet know if they will apply a salary range freeze. 88% of organizations have a salary range structure.

2025 Salary range freezes:

16.7%



2026 Salary range freezes:

5.6%

		tual salary increases (%)	2026 - Projected salary range structure increases (%)		
Province	Including salary range freezes	Excluding salary range freezes	Including salary range freezes	Excluding salary range freezes	
Alberta	1.93	2.71	2.49	2.57	
British Columbia	2.49	2.88	2.08	2.46	
Manitoba	2.87	3.23	2.21	2.21	
<b>New Brunswick</b>	2.10	2.10	2.17	2.17	
Newfoundland and Labrador	2.83	2.83	*	*	
Nova Scotia	1.55	2.48	3.06	3.06	
Ontario	2.18	2.81	2.14	2.47	
Quebec	2.55	2.64	2.42	2.42	
Saskatchewan	2.69	2.69	2.67	2.97	
National weighted average	2.28	2.76	2.30	2.51	



<sup>\*</sup>Insufficient data to report.

#### 2025 actual and 2026 projections by industry.

Industry data shows the 2025 average salary range structure adjustments vary from 1.00% to 3.18% (including salary range freezes) and from 2.24% to 3.81% (excluding salary range freezes). The 2026 projected average salary range structure adjustments vary from 1.63% to 3.17% (including salary range freezes) and from 1.83% to 3.43% (excluding salary range freezes).

	2025 - Ac	tual salary	2026 - Proj	ected salary
	range structure increases (%)		range structure	increases (%)
	Including	Excluding	Including	Excluding
Industry	salary range	salary range	salary range	salary range
	freezes	freezes	freezes	freezes
Arts, Ent., Recreation, Hospitality	1.43	2.50	1.82	2.50
<b>Business Services</b>	1.00	*	1.63	2.17
Chemical	2.27	*	3.17	3.17
Construction	2.33	2.75	2.02	2.47
Consumer Goods (Durable)	1.83	*	2.33	2.33
Consumer Goods (Non-durable)	2.50	2.69	2.40	2.40
Education	2.35	2.61	3.08	3.08
Finance & Insurance	2.40	2.71	2.38	2.50
Forestry, Farming and Fishing	2.06	2.58	*	*
Healthcare	2.39	3.35	2.84	3.25
High Technology	2.72	3.81	2.83	2.83
Industrial Goods	2.49	2.67	2.18	2.18
Information Technology	1.87	2.24	2.40	2.40
Life Sciences	2.68	2.68	1.90	2.38
<b>Media and Telecommunications</b>	1.13	*	2.17	*
Mining & Metals	3.18	3.18	2.25	2.25
Not-for-Profit	2.12	2.56	2.17	2.43
Oil & Gas	2.19	2.92	2.58	3.43
Professional Services	2.96	3.33	2.46	2.65
<b>Public Administration</b>	2.11	2.90	2.65	2.65
Real Estate	2.56	3.42	1.83	1.83
Retail	1.61	2.29	1.75	2.10
Transportation & Warehousing	2.44	2.64	2.29	2.29
Utilities	2.41	2.68	2.17	2.17
Wholesale Trade	2.14	2.49	2.30	2.30
National weighted average	2.28	2.76	2.30	2.51

<sup>\*</sup>Insufficient data to report.

#### Salary range structure freezes.

Overall in 2025, 16.7% of participants applied a salary range structure freeze. Nova Scotia saw the largest number of salary range structure freezes with 33.3% indicating "yes".

In 2026, 5.6% of the participants plan to freeze their salary range structures.

### 2025 actual and 2026 projected salary range structure freezes by region.

Province	Year	Yes (%)	No (%)	Do not know (%)
Alberta	2025	27.3%	72.7%	-
Alberta	2026	1.9%	72.2%	25.9%
British Columbia	2025	12.5%	87.5%	-
British Columbia	2026	10.4%	62.5%	27.1%
Manitoba	2025	11.1%	88.9%	-
Manitopa	2026	0.0%	66.7%	33.3%
New Brunswick	2025	0.0%	100.0%	-
New Bruitswick	2026	0.0%	100.0%	0.0%
Newfoundland and Labrador	2025	0.0%	100.0%	-
Newfoundland and Labrador	2026	0.0%	0.0%	100.0%
Nova Scotia	2025	33.3%	66.7%	-
Nova Scotia	2026	0.0%	88.9%	11.1%
Ontario	2025	21.4%	78.6%	-
Ontario	2026	8.8%	68.0%	23.2%
Quebec	2025	3.6%	96.4%	-
Quebec	2026	0.0%	92.9%	7.1%
Cooketehewen	2025	0.0%	100.0%	-
Saskatchewan	2026	7.1%	71.4%	21.4%
Notional weighted account	2025	16.7%	83.3%	-
National weighted average	2026	5.6%	72.7%	21.7%

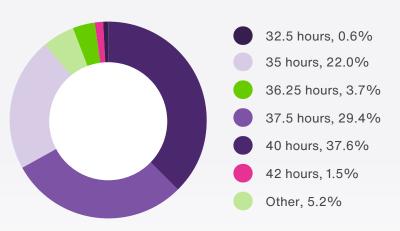




# Additional market insights.

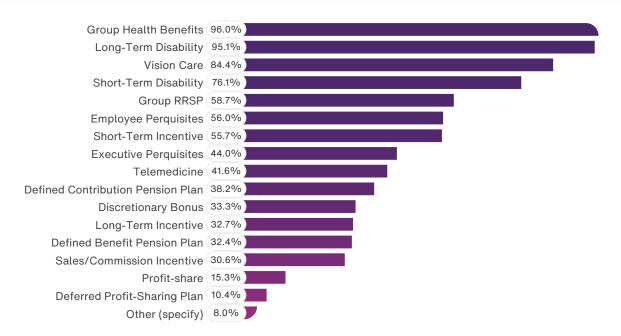
Pay administration and practices.

Weekly scheduled hours.



#### Participant prevalence of total reward elements.

To attract, retain and motivate talent, organizations have to position their employee value proposition from a complete total rewards perspective, providing more than just base pay. Survey responses displayed represent the prevalence of common total reward offerings organizations are providing to their workforce.



Common "other" reward elements include:



Healthcare spending account



Wellness program



Employee assistance programs



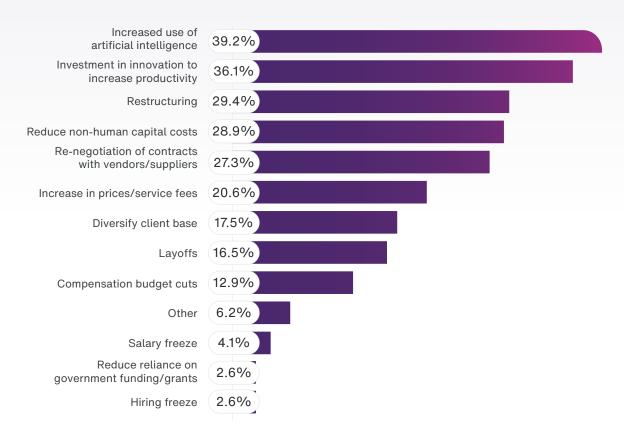
Recognition programs

#### HR trends and metrics.

#### Impact of economic conditions.

In response to the current economic climate, we asked organizations which strategies they plan to implement:





#### Ranking of priorities in response to economic conditions.

Of the selected options, organizations ranked the order of priority. Results indicated that the top priorities were:



Increased use of artificial intelligence



Investment in innovation to increase productivity



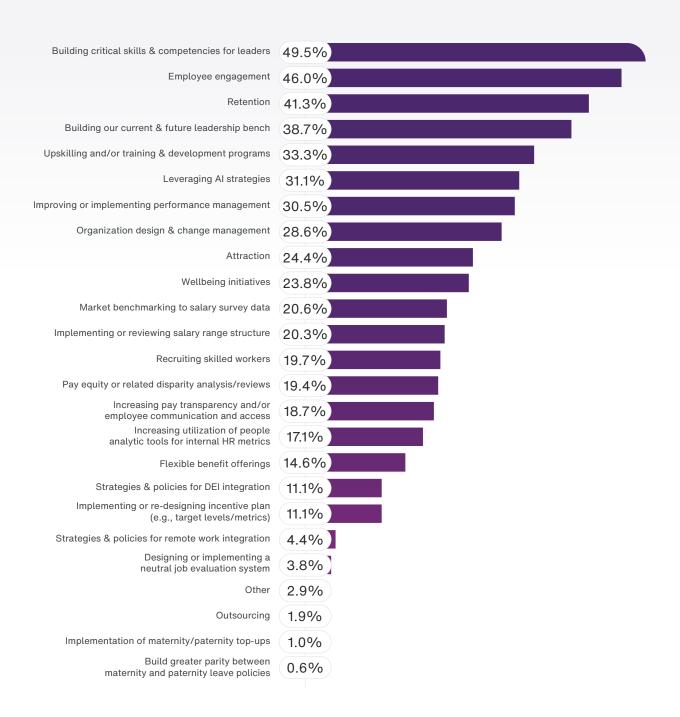
Reduce non-human capital costs



#### **Human Capital Initiatives.**

Considering the number of challenges that organizations are facing, HR will continue to play asignificant role to ensure the success of the business.

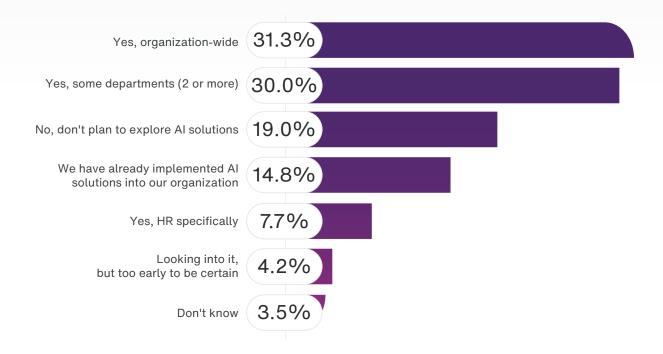
Employee engagement, building critical skills & competencies for leaders, and building the current & future leadership bench remain among the top priorities for organizations.





#### Artificial Intelligence (AI) Solutions.

77% of respondents reported they have begun or are considering implementing Al solutions in the near future.



#### **Additional information**

- 17.9% of the organizations reported having a separate budget for promotional increases. The median is 1.0% of the salary budget.
- 38.3% of the organizations provide employees with a total rewards statement.



#### Survey participants (n=377).

9 Story Media Group / Brown Bag Films (ON)

A&H Steel Ltd. (AB)

A. Harvey Group of Companies (NL)
Access Communications Co-operative

Limited (SK)

Acden Holdings (AB)

Aegis Brands/St. Louis Bar & Grill (ON)

Affinity Credit Union (SK)

**Agincourt Community Services** 

Association (ON)

Agnico Eagle Mines Limited (ON)

Agropur (QC)

AIC Global Holdings Inc. (ON)

Air Inuit (QC)

Aisin Canada Inc. (ON)

Al G. Brown & ASsociates (ON)

Alberici (ON)

Alberta Blue Cross (AB)

Alberta Children's Hospital Foundation (AB)

Alberta Health Services (AB)

Alberta Innovates (AB)

Alberta Machine Intelligence Institute (AB)

Alberta Motor Association (AB) Alberta University of the Arts (AB) Alberta Utilities Commission (AB)

Alco Energy Canada (ON)
All Weather Windows (AB)
Alstef Canada Inc. (QC)
Alterna Savings (ON)

Aluminerie Alouette Inc. (QC) Amrize Canada Inc (ON)

Apex Performance Consultants (SK)
ARC Régimes Collectifs inc. (QC)

Arcadis (ON)

Assiniboine Credit Union (MB)

Association bénévole de l'Île d'Orléans (QC)

Association de la restauration du Québec (QC)

Association des Scouts du Canada (QC)

ATB Financial (AB) AtkinsRéalis (QC)

Aurora (AB)

Avocette Technologies Inc (BC) B2Gold Back River Corp (AB)

Bank of Canada (ON)
Barreau du Québec (QC)

Battlefield Equipment Rentals (ON)

Baycrest (ON)
BC Dairy (BC)
BC Hydro (BC)

Beacon Environmental (ON)
Beem Credit Union (BC)
Bethany Care Society (AB)
BGC Dovercourt (ON)

BGY, Services financiers intégrés inc. (QC)

Bird Construction (ON)

bitHeads (ON)

Boehringer Ingelheim Canada Ltd. (ON)
British Columbia Lottery Corporation (BC)
British Columbia Real Estate Association (BC)

Brooklin Concrete Products Corp (ON)

Bruce Power (ON)

Bulkley Valley Credit Union (BC)

Business Development Bank of Canada (QC)

C Lily Winston Group (AB)

CAA-Québec (QC)
Cadillac Fairview (ON)
Calfrac Well Services (AB)

Calgary Board of Education (AB)

Calgary Co-operative Association Limited (AB)

Calgary Winter Club (AB)
California Innovations (ON)
Cameco Corporation (SK)

Canada Diagnostic Centres (AB)
Canada Mortgage and Housing

Corporation (ON)

Canada's Children's Hospital Foundations (ON)

Canada's Drug Agency (ON)

Canada's Ocean Supercluster (NS)
Canadelle Limited Partnership (QC)

Canadian Air Transport Security Authority

(CATSA) (ON)

Canadian Association of Professional

Employees (ON)

Canadian Institute for Advanced Research

(CIFAR) (ON)

Canadian Medical Association (ON)

Canadian National Institute for the Blind (ON)

Canadian Nuclear Association (ON)
Canuck Place Children's Hospice (BC)

Capital Power (AB)

Cascades Canada ULC (QC)
CBC/Radio-Canada (ON)

CBCL Limited (NS)
CDN Controls ULC (AB)
Central 1 Credit Union (BC)
Centric Canada (QC)

Chandos Construction (AB)

CIMA+ (QC)

Cimetiere Notre-Dame-des-neige de

Montreal (QC)

City of Grande Prairie (AB) City of Markham (ON)

Civeo (AB) Clarins (QC)

CMLS Financial (ON)

Coastal Community Credit Union (BC)
College of Licensed Practical Nurses of

Alberta (AB)

College of Physicians and Surgeons of

BC (BC)

Colliers International (ON)
Colliers Project Leaders (ON)

Commission de la caisse commune (QC)

Computronix (Canada), Ltd. (AB)

Conservation Halton (ON)

Convyta (BC)
Cooperators (ON)

Copp Building Materials Limited (ON) CORE Benefit Consulting Itd. (BC) Credit Union Central of Manitoba (MB)

Credit Valley Conservation (ON)

Deschamps Impression Inc (QC)

CSA Group (ON)
Cybera (AB)
Danse Danse (QC)
Definity Insurance (ON)
Dentons Canada LLP (ON)

Desjardins (QC)

Developmental Disabilities Resource Centre of

Calgary (AB)

DEVICOM INC. (QC)
Doctors of BC (BC)

**DUCA Financial Services Credit Union (ON)** 

Eaton (ON)

Eddy Group Limited (NB)
Elk Valley Resources (BC)
Emcon Services Inc (BC)

Emera Inc. (NS)

Energera International Inc. (AB)

Énergir (QC)

Energy Safety Canada Ltd. (AB)

Enfant Soleil (QC)

Engineered Assemblies Inc. (ON)

Epiroc (ON)

Essex Region Conservation Authority (ON)

Eventbase (BC)

Exploron Corporation (AB)

Export Development Canada (ON)

F12.net Inc (AB)
Fairview Ltd. (ON)

Farm Credit Canada (SK)

Federated Co-operatives Limited (SK)



Federation CJA (QC)

Fédération des coopératives funéraires du

Québec (QC)
FGF Brands (ON)
Firefly Software (BC)

First Nations Health Authority (BC)

First West Credit Union (BC)

FlatironDragados (BC)

FLINT CORP. (AB)
FortisAlberta (AB)
Fountain Tire (AB)
Fraser Group (ON)

Fraser Valley Seismic (BC)

Fraserway RV (BC)

FWS Group of Companies (MB)

G Adventures (ON)
GardaWorld (QC)

Gateway Casinos & Entertainment Ltd (BC)

Gensler (ON)

Geotech Drilling Services Ltd. (BC)

GeoVerra Inc. (AB)

Glencore Mine Raglan (QC)

GM Financial (ON)
GoCold (ON)
goeasy Ltd (ON)
GoodLife Fitness (ON)

Goodwill Industries, Ontario Great Lakes (ON)

Gordon Food Service (ON) Government of Alberta (AB)

Gowling WLG (ON) Graham (AB)

Granby FRP Tanks Inc. (NS)
Grand Bridge Energy (ON)

Grand River Conservation Authority (ON)
Great Canadian Gaming Corporation (ON)
Great Western Brewing Company (SK)
Greater Vancouver Community Credit

Union (BC)

Greater Victoria Harbour Authority (BC)

Groupe Média TFO (ON)
Groupe Produlith Inc. (QC)

Groupe St-Hubert Inc. (QC)
Habitat for Humanity GTA (ON)

Hamilton Conservation Authority (ON)

Haver & Boecker Canada (ON)

Henry's (ON)

Heroux Devtek Inc. (QC)

Hoffmann-La Roche Limited (ON)
Home Hardware Stores Limited (ON)

Houle Electric Limited (BC)
HRM Pension Plan (NS)
Hydro Quebec (QC)
iA Financial Group (QC)

Imperial Tobacco Canada Limited (QC)
Independent Electricity System Operator

IESO (ON)

Industries Show Canada Inc (QC)
Inland Truck and Equipment (BC)
Insurance Institute of Canada (ON)

Interfor (BC)

International Air Transport Association (QC)

Invest Quebec (QC)
IPG Mediabrands (ON)
Island Health (BC)

Jamieson Wellness (ON) K+S Potash Canada (SK)

KalTire (BC)

Kap Paper Inc (ON)

Kenaidan Contracting Ltd. (ON)

Keyera Corp (AB)

Keywords Studios (QC)
Kicking Horse Coffee (BC)
Kindred Credit Union (ON)
Kinetic Construction Ltd. (BC)
Kinross Gold Corporation (ON)
Kootenay Savings Credit Union (BC)

Kubota Materials Canada (ON)

Lactanet (QC)

Law Society of Alberta (AB)

LAWPRO (ON)

Le Groupe Maurice (QC)

League Inc. (ON)

Ledcor Industries Inc. (BC)

Levio Conseils (QC)
LMC Healthcare (ON)
LMI Technologies (BC)
LNG Canada (BC)

Loto-Québec (QC)

Lucid Vision Labs, Inc. (BC)

Luminus Financial Services & Credit Union

Ltd (ON)

MacEwan University (AB)
Mackenzie Investments (ON)
Manitoba Blue Cross (MB)
Maple Leaf Foods (ON)

Maritime Paper Products Limited (NS)

Mattamy Homes - Mattamy Asset

Management (ON)

Mayfair Diagnostics (AB) Mazda Canada Inc. (ON) McCain Foods (ON) McGill University (QC)

Mckesson (QC)

McMichael Canadian Art Collection (ON)

Medavie Blue Cross (NB)

MedicAlert Foundation Canada (ON) Meewasin Valley Authority (SK)

Metrix (ON)
Metro Inc. (QC)
Metrolinx (ON)
Mitacs Inc (BC)

Mobile Climate Control Inc. (ON) Moosehead Breweries Ltd (NB)

Mother Parkers (ON)

Multi-Health Systems (ON)

Multiplex Construction Canada (ON) NCSG Crane and Heavy Haul (AB)

New Canadians Centre Peterborough (ON)

NL Hydro (NL) Nmedia (QC)

NorLand Limited (BC)

Norseman (AB)

North American Construction Group Ltd. (AB)

Nottawasaga Valley Conservation

Authority (ON)

NOVA Chemicals (AB)

Nova Scotia Pension Services

Corporation (NS)

NS Federation of Municipalities (NS)

N'ware Technologies (QC)

Ontario Dental Association (ON)

Ontario Lottery & Gaming Corporation (ON)

Ontario Medical Association (ON)

Ontario Mutual Insurance Association (ON)

Ontario Pension Board (ON)

Ontario Power Generation Inc. (ON)
Ontario Real Estate Association (ON)

Ontario Provincial Police Association Credit

Union (ON) OPPY (BC)

Osler Hoskin Harcourt (ON)

Otonabee Region Conservation Authority (ON) Ottawa international Airport Authority (ON)

OzTREKK Educational Services (ON)

Panasonic Canada Inc (ON)
Parkland County (AB)
PCL Constructors Inc (AB)
Peace Hills Insurance (AB)

Penske (ON)

PetroChina Canada (AB)

PFX Group (QC)

Phantom Screens (BC)
Phoenix Society (BC)
Pomerleau (QC)
Portage (QC)
PortsToronto (ON)



Prelco inc (QC)

Proline Management (BC)

Purolator Inc. (ON)
Qualico (MB)

Quinte Conservation (ON)

Regional Municipality of Wood Buffalo (AB)
Richardson International Limited (MB)
Rural Municipalities of Alberta (RMA) (AB)

Russell A. Farrow Limited (ON)

Safran Helicopter Engines Canada inc. (QC)

Samuel, Son & Co., Ltd. (ON)

Sanofi (ON)

Saskatchewan Association of Health

Organizations (SK)

Saskatchewan Association of Rehabilitation

Centres (SK)
SaskCentral (SK)
SciCan (ON)

Scotia Investments Limited (NS)

Scott Builders Inc. (AB)

Shannex (NS) SIKA (QC)

SilverBirch Hotels & Resorts (BC)

SLB (AB)

Sleep Country Canada (ON) Smile Digital Health (ON) SMS Equipment (AB) Sodexo Canada (ON) Sofina Foods Inc. (ON)

Spinal Cord Injury Ontario (ON) St. Francis Xavier University (NS)

St. Mary's University (AB) Starlim North America (ON) Stawowski McGill (AB)

Steinbach Credit Union (MB)

Stephenson's Rental Services Inc (ON)

Stikeman Elliott (ON)

Stollery Children's Hospital Foundation (AB)

Strathcona County (AB)

Sun Life Financial (ON)

TACC Construction Ltd (ON)

Teachers' Pension Plan Corporation -Newfoundland and Labrador (NL)

Technical Safety Authority of Saskatchewan

(TSASK) (SK)

Teck Resources Limited (BC)

Tenaquip (QC)

The Beer Store (ON)
The City of Calgary (AB)

The Country Day School (ON)

The Estee Lauder Companies (ON)

The Wawanesa Mutual Insurance

Company (MB)

The Winnipeg Civic Employees' Benefits

Program (MB)

The Winnipeg Foundation (MB)

TMX Group Limited (ON)
Tolko Industries Ltd. (BC)

Torys LLP (ON)
Toyota Credit (ON)

Toyota Motor Manufacturing Canada (ON)

TransAlta (AB)

Transat A.T. Inc (QC)
Turnay Electric Ltd. (ON)

UNI Coopération financière (NB)

UNITE HERE Wellness and Dental Centre (ON)

United Church of Canada (ON) University of British Columbia (BC)

University of Calgary (AB) Urban Systems Ltd (BC) Valley Credit Union (NS)

Vancouver Airport Authority (BC)
Vancouver Fraser Port Authority (BC)

VHA Home HealthCare (ON)
Village of New Maryland (NB)
Ville de Beaconsfield (QC)
Ville de Gatineau (QC)

Ville de Lévis (QC)

**VOLANT PRODUCTS INC. (AB)** 

Wakefield Canada Inc (ON)

Walker Industries (ON)

Wellington-Dufferin-Guelph Public Health (ON)

Werklund Family Office Inc (AB)

West Fraser Timber (BC)

Western Financial Group (AB)

Weyburn Credit Union (SK)

Wilder Institute Calgary Zoo (AB)

Windmill Plastics (QC)

WISE Trust (ON)

Workplace Safety and Insurance Board (ON)

WSP Canada Inc. (QC)

X-Chem inc (QC)

YMCA (ON)

#### Methodology

The data for this report was collected through a secure online survey platform. Participation was open to all Canadian organizations, with the targeted primary audience of HR leaders and total reward practitioners. The data for the current report was collected between June and August 2025.

#### · Base salary increases:

Salary budget adjustments typically include increases associated with salary range structure adjustment, length of service, cost of living, and/or merit pay. This does not include promotional increases

#### Salary range structure adjustments:

Salary structure adjustments reflect changes to salary range midpoints or salary scales' maximums

Data was validated, analyzed and aggregated by the TELUS Health Compensation Consulting team, comprised of experienced compensation consultants and survey administrators.

#### **Calculations**

To create our Salary Projection Survey, a minimal number of observations are required to ensure for sufficient and accurate reporting. A minimum of 3 observations are required to display averages. Each participant organization is equally weighted. Data is reported in aggregate to preserve participant confidentiality.

Select tables may compute to slightly above or below 100% due to rounding.

#### Data statistic definitions.

#### Mean / average

Sum of the data reported by each organization, divided by the total number of those organizations.

#### Asterisk (\*)

Insufficient data to report.

#### Base salary

Actual salary provided to an employee for the time/effort in performing the job they've been hired to do.

#### Salary range structure

Where a formal salary structure exists, then this usually consists of an entry, midpoint and maximum for a collection of jobs assigned to the same pay grade or level.





# TELUS Health Compensation Consulting and Total Reward Surveys.

### Executive compensation and board governance.

We work with boards and executive teams to understand their unique challenges, their culture and regulatory environment. Our pay programs are designed to be fair, and purposeful towards rewarding top talent and driving business results.

#### Broad-based compensation.

We partner with organizations to ensure the employee value proposition remains market competitive and is not overlooked. Balancing market, internal and individual equity is what differentiates us and equips you to attract, retain and motivate the right talent.

#### **Total Rewards Surveys.**

We maintain a national proprietary compensation database of over 650 participants, covering over 1000 surveyed positions. Whatever your organization's size, region or industry – our annual Canadian salary surveys provide fact driven insights on all reward elements to inform defensible total rewards program design.

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#### About TELUS Health.

TELUS Health is a world leader in healthcare solutions, offering clinical, actuarial and administrative services in more than 160 countries, as well as innovative digital solutions that contribute to people's physical, mental and financial health and wellbeing. Over the past decades, our compensation, retirement and benefits solutions teams have contributed to the financial health of thousands of organizations and their employees. Through the unified strength of TELUS Health, our experienced teams strive to provide innovative, sustainable and flexible solutions that meet the compensation, retirement and benefits needs of customers across North America.

For more information, please visit:

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